

Message Text

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ORIGIN EA-09

INFO OCT-01 ISO-00 COME-00 EB-07 CCO-00 CIAE-00

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DRAFTED BY EA/ANP:WGALLAGHER:PAP

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DEPT OF COMMERCE

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R 040014Z JUN 77

FM SECSTATE WASHDC

TO AMEMBASSY CANBERRA

INFO AMCONSUL SYDNEY

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E.O. 11652: N/A

TAGS: ETEL, AWRD, AS

SUBJECT: TELEPHONE SWITCH EQUIPMENT AWARD

1. TWO ITT EXECUTIVES CALLED ON ANP ECONOMIC OFFICER
JUNE 2 TO EXPRESS CONCERN THAT L.M. ERICSSON, A SWEDISH
FIRM, WAS ABOUT TO WIN A 400 MIL DOL TELEPHONE COMMUNICA-
TION EQUIPMENT AWARD FROM THE AUSTRALIAN TELECOMMUNICATION
COMMISSION. THE ITT OFFICIALS BELIEVE THAT THEIR TENDER
FOR LOCAL SWITCHING EQUIPMENT AWARD IS FULLY COMPETITIVE
AND POTENTIALLY MORE ADVANTAGEOUS TO THE AUSTRALIAN
GOVERNMENT THAN THE SWEDISH COMPETITOR'S. ITT HAS SUPPLIED
MUCH OF THE TOLL SWITCHING EQUIPMENT NOW IN USE IN
AUSTRALIA AND BELIEVES THAT HAVING AUSTRALIA STANDARDIZE
ON ITT LOCAL SWITCHING EQUIPMENT AS WELL COULD PRESENT
AUSTRALIAN WITH SUBSTANTIAL ECONOMIES AND DESIGN
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SIMPLICITIES.

2. THE ATC IS EXPECTED TO ANNOUNCE ITS DECISION AFTER
JUNE 14. ITT IS PARTICULARLY CONCERNED THAT LOSING THIS
CONTRACT COULD SET A PRECEDENT AS OTHER GOVERNMENTS IN
THE PACIFIC AREA HAVE OFTEN FOLLOWED THE ATC LEAD IN
PURCHASING EQUIPMENT.

3. ALLAN T. DEEGAN MANAGER OF ITT'S STANDARD PHONES AND

CABLES LIMITED, RESIDENT IN SYDNEY, WILL BE CONTACTING
THE EMBASSY SHORTLY AND REQUESTING ASSISTANCE IN THE
MATTER. IN ADDITION J.A. PURDY, ITT VICE PRESIDENT
AND GROUP GENERAL MANAGER FOR THE FAR EAST WILL SHORTLY
BE VISITING AUSTRALIA ON THIS MATTER AND WILL WISH TO
CALL ON THE AMBASSADOR. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ELECTRONIC EQUIPMENT, TELEPHONE EQUIPMENT, PROPOSALS (BID), CONTRACTS
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: WGALLAGHER:PAP
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From: STATE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770690/aaaadavc.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9a934685-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Date: 16-Nov-2004 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: TELEPHONE SWITCH EQUIPMENT AWARD
TAGS: ETEL, AWRD, AS, ITT, (DEEGAN, ALLAN T)
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Type: TE
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